



REAL ESTATE

(Online classes are offered in cooperation with Virtual College of Texas [VCT] – Galveston College)
 (financial assistance may be available to qualified students enrolling in workforce related classes)

THEY ARE TAKING MY LAND

RELE2041(RELE1010) TREC Course #07-00-011-7717

This course focuses on basic information about eminent domain for real estate professionals and property. It is approved by the Texas Real Estate Commission for mandatory continuing education credit for realtors. This course will be of interest to those individuals interested in highway right of way, pipeline right of way, and the government's authority to acquire private property for structures of any type. This course is for real estate professionals not involved in the right of way industry but rather those who want to learn about the process.

13454	T, 6:30pm/8:30pm, Oct 6/Oct 27		
	Athens/A102	\$100	Morrison
13455	Th, 6:30pm/8:30pm, Oct 1/Oct 22		
	Terrell/E114	\$100	Morrison

REAL ESTATE PRINCIPLES I (Texas Specific)

RELE1002(RELE1005)

Shall include but not limited to an overview of licensing as a real estate broker and salesperson, ethics of practice, titles to and conveyancing of real estate, legal descriptions, deeds encumbrances and liens, distinctions between personal and real property, appraisal, finance and regulations, closing procedures, real estate mathematics, and at least three classroom hours of instruction on federal, state and local laws relating to housing discrimination, housing credit discrimination, and community reinvestment. (cost of book in addition to tuition)

13428	Sept 14/Dec 31	\$180/Online/VCT	
13512	S, 8:00am/12:00noon, Sept 12/Sept 19		
	Athens/A101		
	Terrell/A104	\$100	Roberts

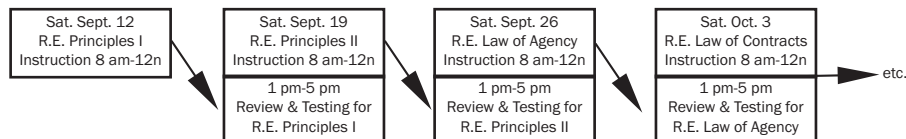
TVCC offers Fast Track Real Estate Licensure classes Beginning Fall 2009

Prepare for your real estate licensure with an experienced instructor on an accelerated class schedule.

Classes will be offered in Athens and Terrell. Students may be required to attend classes in Terrell and Athens over the course of the training. Location will be determined for each class by the number of students enrolled in each class. Students will be notified by Thursday of each week as to the location of the class.

Tuition is \$100 per class. Pre-registration is required.

Example:



Q? Why are classes offered in Athens and Terrell ?

A. Classes will be offered in either Athens or Terrell. Each class session will be determined by which location has the most students enrolled. Class location will be decided on the Thursday before the class takes place on Saturday. Students will be contacted via e-mail.

Q? If the class is moved from one location to another, will I be required to complete the class in the new location?

A. Yes. In order to complete the testing portion of the class, students may be required to attend class in a different location than where they started the class. Students who start in Athens one week, may be required to go to Terrell to complete the testing portion of their class, if the next scheduled class is in Terrell because there are more students enrolled in Terrell.

Q? What if I cannot go to another location for the second part of my class? Will I be given a refund?

A. Students must be aware when enrolling in one of these real estate classes that they may have to travel between the Athens and Terrell campus to complete the class. Department policy is that no refunds are issued after the class has started.

Q? Will these fast track classes meet the Texas Real Estate Commission's requirement for 30 hours of instruction per class?

A. Yes, Students are REQUIRED to attend 8 hours of classroom training plus 22 hours of distance learning between the first session and the testing session.

For more information about these classes, please call 903-675-6212 or visit www.tvcc.edu/communityservices.

REAL ESTATE PRINCIPLES II (Texas Specific)

RELE1002(RELE1006)

Shall include but not limited to an overview of licensing as a real estate broker and salesperson, ethics of practice, titles to and conveyancing of real estate, legal descriptions, deeds encumbrances and liens, distinctions between personal and real property, appraisal, finance and regulations, closing procedures, real estate mathematics, and at least three classroom hours of instruction on federal, state and local laws relating to housing discrimination, housing credit discrimination, and community reinvestment. (cost of book in addition to tuition)

13429	Oct 19/Nov 11	\$180/Online/VCT		
13532	S, 8:00am/5:00pm, Sept 19/Sept 26 Athens/A101 Terrell/A104		\$100	Roberts

REAL ESTATE LAW OF AGENCY

(Texas Specific)

RELE2002(RELE2004)

Shall include but not be limited to the principal-agent and master-servant relationships, the authority of an agent, the termination of an agent's authority, the fiduciary and other duties of an agent, employment law, deceptive trade practices, listing or buying representation procedures, and the disclosure of agency. (cost of book in addition to tuition)

13426	Oct 20/Nov 12	\$180/Online/VCT		
13510	S, 8:00am/5:00pm, Sept 26/Oct 3 Athens/A101 Terrell/A104		\$100	Roberts

REAL ESTATE LAW OF CONTRACTS

(Texas Specific)

RELE1012

Shall include but not be limited to the elements of a contract, offer and acceptance, the statute of frauds, specific performance and remedies for breach, unauthorized practice of law, commission rules relating to use of adopted forms, and owner disclosure requirements. (cost of book in addition to tuition)

13424	Sept 15/Oct 8	\$180/Online/VCT		
13516	S, 8:00am/5:00pm, Oct 3/Oct 17 Athens/A101 Terrell/A104		\$100	Roberts

REAL ESTATE FINANCE (Texas Specific)

RELE1020(RELE1025)

Shall include but not be limited to monetary systems, primary and secondary money markets, sources of mortgage loans, federal government programs, loan applications, processes and procedures, closing costs, alternative financial instruments, equal credit opportunity acts, community reinvestment act, and state housing agency. (cost of book in addition to tuition)

13520	S, 8:00am/5:00pm, Oct 17/Oct 24 Athens/A101 Terrell/A104		\$100	Roberts
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REAL ESTATE MARKETING (Texas Specific)

RELE1022(RELE1024)

Shall include but not be limited to real estate professionalism and ethics, characteristics of successful salesperson, time management, psychology of marketing, listing procedures, advertising, negotiating and closing, financing, and the Deceptive Trade Practices-Consumer Protection Act, as amended, Section 17/01 et seq., Business & Commerce Code. (cost of book in addition to tuition)

13427	Oct 20/Nov 12	\$180/Online/VCT		
13522	S, 8:00am/5:00pm, Oct 24/Oct 31 Athens/A101 Terrell/A104		\$100	Roberts

REAL ESTATE MATH (Texas Specific)

RELE1026(RELE1027)

Shall include but not be limited to basic arithmetic skills and review of mathematical logic, percentages, interest, time-valued money, depreciation, amortization, proration, and estimation of closing statements. (cost of book in addition to tuition)

13524	S, 8:00am/5:00pm, Oct 31/Nov 7 Athens/A101 Terrell/A104		\$100	Roberts
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REAL ESTATE BROKERAGE

RELE2032(RELE2033)

Shall include but not be limited to law of agency, planning and organization, operational policies and procedures, recruiting, selection and training of personnel, records and control, and real estate firm analysis and expansion criteria. (cost of book in addition to tuition)

13423	Nov 16/Dec 9	\$180/Online/VCT		
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REAL ESTATE PROPERTY

MANAGEMENT (Texas Specific)

RELE1016

Shall include but not be limited to role of property manager, landlord policies, operational guidelines, leases, lease negotiations, tenant relations, maintenance, reports, habitability laws, and the Fair Housing Act. (cost of book in addition to tuition)

13430	Nov 16/Dec 31	\$180/Online/VCT		
13529	S, 8:00am/5:00pm, Nov 7/Nov 14 Athens/A101 Terrell/A104		\$100	Roberts

REAL ESTATE INVESTMENT

RELE1008(RELE1009)

Financing, evaluation, and management of real estate investment. Emphasis is on real estate investment characteristics, techniques of investment analysis, time-valued money, discounted investment criteria, leverage, and applications to property tax implications of owning real estate. (cost of book in addition to tuition)

13425	Sept 15/Oct 8	\$180/Online/VCT		
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